

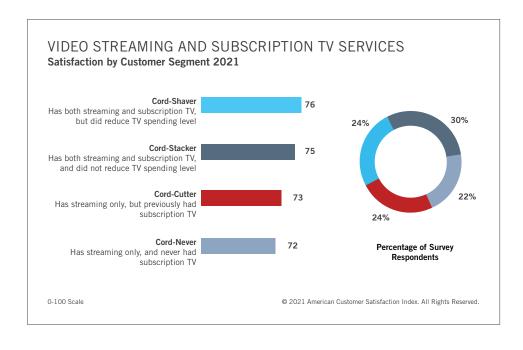
# AMERICAN CUSTOMER SATISFACTION INDEX Telecommunications Study 2020-2021

June 8, 2021

Customer satisfaction is a driving force that impacts the financial outlook of individual firms and the health of the U.S. economy at large. New results from the American Customer Satisfaction Index (ACSI®) include customer satisfaction benchmarks for five telecommunications industries: subscription television service, internet service providers, landline phone service, video-on-demand service, and video streaming service. The ACSI also captures consumer opinions about critical elements of the customer experience, tailored individually to each measured industry.

The ACSI Telecommunications Study 2020-2021 is based on interviews with 37,907 customers, chosen at random and contacted via email between April 1, 2020, and March 29, 2021. Customers are asked to evaluate their recent experiences with the largest companies in terms of market share, plus an aggregate category consisting of "all other"—and thus smaller—companies in those industries.

For the video streaming and subscription TV industries, the ACSI also provides satisfaction results for four customer segments: cord-shaver, cord-stacker, cord-cutter, and cord-never.





### **Subscription Television Service**

Suddenlink (Altice USA)

0-100 Scale

|                                   | 2020 | 2021 | % CHANGE |
|-----------------------------------|------|------|----------|
| Subscription Television Service   | 64   | 65   | 1.6%     |
| J-verse TV (AT&T)                 | 70   | 74   | 6%       |
| erizon Fios                       | 70   | 71   | 1%       |
| DIRECTV (AT&T)                    | 64   | 66   | 3%       |
| DISH Network                      | 65   | 66   | 2%       |
| Kfinity (Comcast)                 | 63   | 66   | 5%       |
| Spectrum (Charter Communications) | 61   | 64   | 5%       |
| Frontier Communications           | 58   | 63   | 9%       |
| All Others                        | 62   | 62   | 0%       |
| Cox                               | 62   | 62   | 0%       |
| Optimum (Altice USA)              | 63   | 60   | -5%      |
| Mediacom                          | 60   | 59   | -2%      |

56

56

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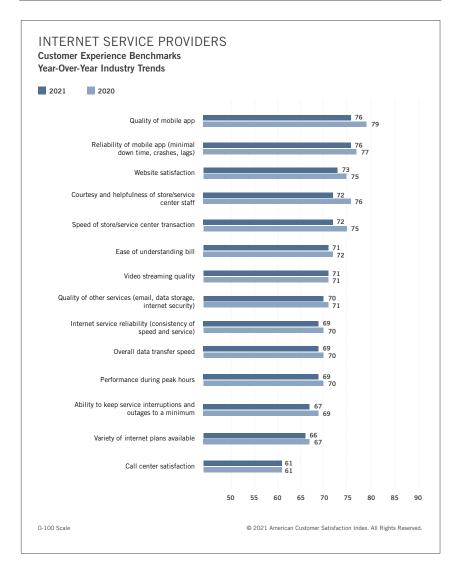
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SUBSCRIPTION TELEVISION SERVICE **Customer Experience Benchmarks** Year-Over-Year Industry Trends 2021 2020 HD picture quality Quality of mobile app Reliability of mobile app (minimal down time, crashes, lags) Courtesy and helpfulness of store/service center staff Picture quality Speed of store/service center transaction Ease of using remotes, on-screen menus, and program guide TV signal reliability Website satisfaction Ability to keep service interruptions and outages to a minimum Ease of understanding bill Range of channels available Premium channels available Call center satisfaction 0-100 Scale © 2021 American Customer Satisfaction Index. All Rights Reserved.

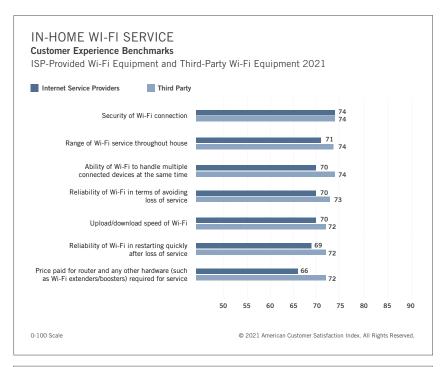


#### Internet Service Providers

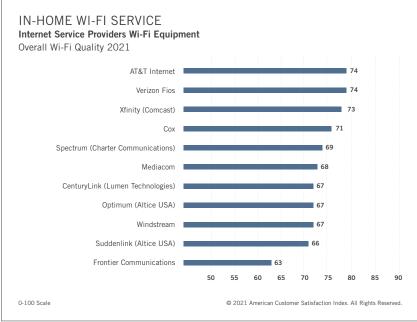
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|-----------------------------------|------|------|----------|
|                                   | 2020 | 2021 | % CHANGE |
| Internet Service Providers        | 65   | 65   | 0.0%     |
| AT&T Internet                     | 68   | 71   | 4%       |
| Verizon Fios                      | 73   | 71   | -3%      |
| Xfinity (Comcast)                 | 66   | 67   | 2%       |
| Cox                               | 61   | 63   | 3%       |
| Spectrum (Charter Communications) | 63   | 63   | 0%       |
| All Others                        | 64   | 62   | -3%      |
| CenturyLink (Lumen Technologies)  | 63   | 62   | -2%      |
| Windstream                        | 61   | 61   | 0%       |
| Mediacom                          | 59   | 60   | 2%       |
| Optimum (Altice USA)              | 65   | 60   | -8%      |
| Frontier Communications           | 55   | 57   | 4%       |
| Suddenlink (Altice USA)           | 57   | 55   | -4%      |



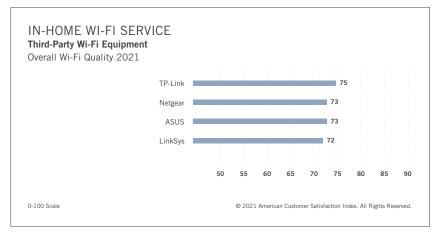




The ACSI measures key aspects of the in-home Wi-Fi experience for both customers who use equipment provided by their ISP and those who use third-party equipment that they have purchased.



For both individual ISPs and third-party equipment manufacturers, the ACSI measures overall Wi-Fi quality based on customer evaluations of their chosen equipment. These Wi-Fi quality scores are derived from seven separate benchmarks: security, multiple device connections, range, avoiding service loss, service restart, upload/download speed, and price paid.



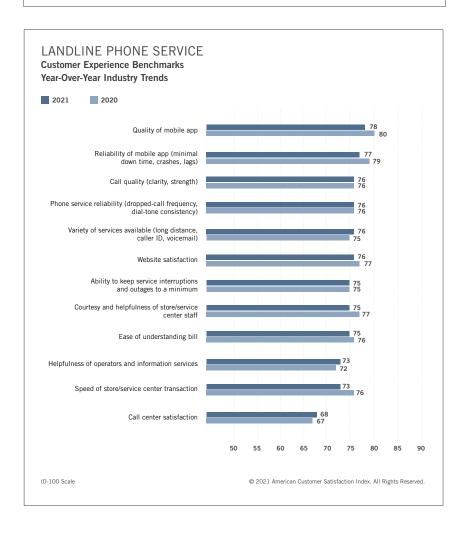
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0-100 Scale

#### Landline Phone Service

| MERICAN CUSTOMER SATISFACTION INDEX: ANDLINE PHONE SERVICE |      |      |          |
|--|------|------|----------|
|  | 2020 | 2021 | % CHANGE |
| Landline Phone Service                                     | 70   | 71   | 1.4%     |
| AT&T   | 72   | 75   | 4%       |
| Verizon  | 74   | 74   | 0%       |
| Vonage   | 74   | 72   | -3%      |
| All Others   | 71   | 70   | -1%      |
| Optimum (Altice USA)                                       | 67   | 70   | 4%       |
| Spectrum (Charter Communications)                          | 68   | 69   | 1%       |
| Xfinity (Comcast)  | 70   | 69   | -1%      |
| Cox  | 66   | 68   | 3%       |
| Windstream   | 63   | 67   | 6%       |
| CenturyLink (Lumen Technologies)                           | 65   | 65   | 0%       |
| Frontier Communications                                    | 59   | 62   | 5%       |
| Suddenlink (Altice USA)                                    | 65   | 62   | -5%      |
|  |      |      |          |



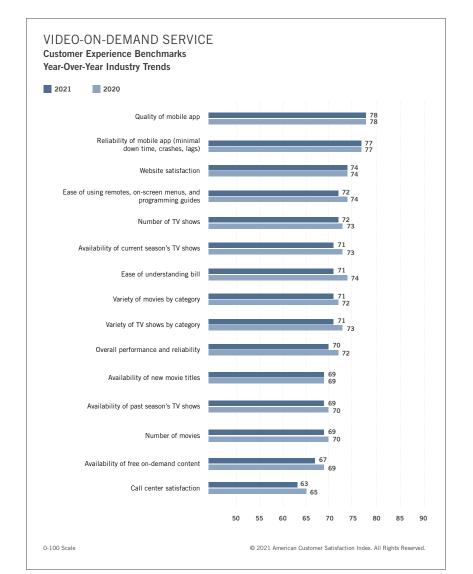


#### Video-on-Demand Service

# AMERICAN CUSTOMER SATISFACTION INDEX: VIDEO-ON-DEMAND SERVICE

|                                   | 2020 | 2021 | % CHANGE |
|-----------------------------------|------|------|----------|
| Video-on-Demand Service           | 68   | 67   | -1.5%    |
| U-verse TV (AT&T)                 | 74   | 73   | -1%      |
| Verizon Fios                      | 71   | 71   | 0%       |
| Xfinity (Comcast)                 | 68   | 71   | 4%       |
| DIRECTV (AT&T)                    | 69   | 69   | 0%       |
| DISH Network                      | 71   | 69   | -3%      |
| Cox                               | 66   | 67   | 2%       |
| Frontier Communications           | 64   | 66   | 3%       |
| Optimum (Altice USA)              | 65   | 66   | 2%       |
| Spectrum (Charter Communications) | 68   | 66   | -3%      |
| All Others                        | 64   | 63   | -2%      |

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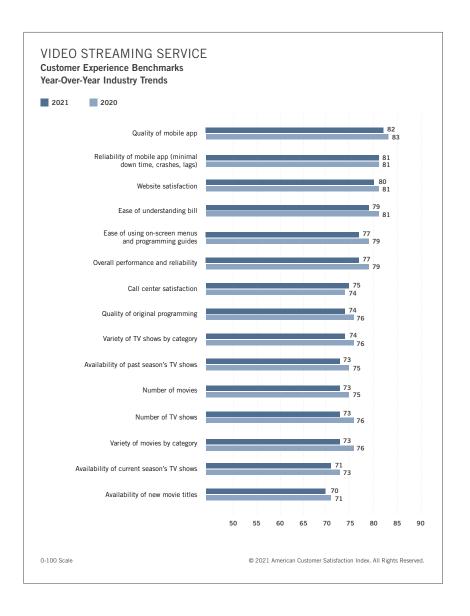


## Video Streaming Service

#### AMERICAN CUSTOMER SATISFACTION INDEX: VIDEO STREAMING SERVICE

|                                       | 2020          | 2021                 | % CHANGE                      |
|---------------------------------------|---------------|----------------------|-------------------------------|
| Video Streaming Service               | 76            | 74                   | -2.6%                         |
| Disney+                               | 80            | 78                   | -3%                           |
| Microsoft Store                       | 76            | 77                   | 1%                            |
| Twitch (Amazon)                       | 75            | 76                   | 1%                            |
| HBO (AT&T)                            | 74            | 75                   | 1%                            |
| HBO Max (AT&T)                        | NM            | 75                   | NA                            |
| Hulu                                  | 77            | 75                   | -3%                           |
| Netflix                               | 78            | 75                   | -4%                           |
| YouTube TV (Google)                   | 75            | 75                   | 0%                            |
| All Others                            | 76            | 74                   | -3%                           |
| Amazon Prime Video                    | 76            | 74                   | -3%                           |
| Apple TV App                          | 77            | 74                   | -4%                           |
| Google Play                           | 74            | 74                   | 0%                            |
| Starz                                 | 75            | 74                   | -1%                           |
| CBS All Access (ViacomCBS)            | 75            | 73                   | -3%                           |
| Vudu (Comcast)                        | 72            | 73                   | 1%                            |
| Apple TV+                             | 74            | 72                   | -3%                           |
| AT&T TV NOW                           | 72            | 72                   | 0%                            |
| Showtime (ViacomCBS)                  | 71            | 72                   | 1%                            |
| Sling TV (DISH Network)               | 71            | 72                   | 1%                            |
| Peacock (Comcast)                     | NM            | 71                   | NA                            |
| Crackle                               | 68            | 68                   | 0%                            |
| M = Not Measured<br>A = Not Available |               |                      |                               |
| 100 Scale                             | © 2021 Americ | an Customer Satisfac | tion Index. All Rights Reserv |





ACSI survey data are used as inputs to the Index's cause-and-effect econometric model, which estimates customer satisfaction as the result of the survey-measured inputs of customer expectations, perceptions of quality, and perceptions of value. The ACSI model, in turn, links customer satisfaction with the survey-measured outcomes of customer complaints and customer loyalty. ACSI clients receive confidential industry-competitive and best-in-class data on all modeled variables and customer experience benchmarks.

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